SHAPING THE FUTURE OF SUSTAINABLE LAND USE

Origin Enterprises PLC
AGM 2025

FORWARD-LOOKING STATEMENTS

This presentation contains forward-looking statements. These statements have been made by the Directors in good faith based on the information available to them up to the time of the preparation of this presentation.

Due to the inherent uncertainties, including both economic and business risk factors underlying such forward-looking information, actual results may differ materially from those expressed or implied by these forward-looking statements.

The Directors undertake no obligation to update any forward-looking statements contained in this presentation, whether as a result of new information, future events or otherwise.

2025 WAS A YEAR FOR BUILDING SCALE, DELIVERING GROWTH

FY25 FINANCIAL HIGHLIGHTS

€90.0m (+7.7%)
Operating profit
(FY24: €83.5m)

€99.0m (+10.1%)
Group Operating profit
(FY24: €89.9m)

54.21c (+12.8%)
Adjusted EPS
(FY24: 48.06 cent)

€60.8m (+€54.6m)
Free Cash Flow (FCF)
(FY24: €6.2m)

12.0% (+80bps)
ROCE
(FY24: 11.2%)

17.30c (+3.0%)
Total Dividend
(2024: 16.80 cent)

STRATEGY EVOLUTION

Capital and Governance

- Net debt €70.8m (FY24: €71.7m)
- Net Bank Debt/EBITDA 0.58x (FY24: 0.66x)
- €440m sustainability-linked credit facility secured to 2030
- Board strengthened with two new NEDs; John Hennessey announced as successor to Gary Britton as Chairman

Strategic and Organisational

- Leadership strengthened in Sports and Landscapes with new MD appointments
- New glasshouse facility commissioned to accelerate innovation pipeline
- Expansion of Living Landscapes product and services portfolio

Acquisitions

avian ecology
ge consulting
bowland ecology
Brooks Ecological
SCOTT CAWLEY
Elixir Garden Supplies

AGRICULTURE
€73.4m
+2.5%

LIVING LANDSCAPES
€16.6m
+39.1%

Earnings Growth

Adjusted diluted EPS up 12.8% to 54.21c, ahead of guidance, supported by Group operating profit growth of 10.1% to €99.0m

Agriculture

Operating profit up 2.5% to €73.4m. Larger winter cropping drove growth in UK Agronomy. Market share gains, strong performance across both crop and animal nutrition. Solid underlying Latin America performance; Poland growth offset by Romania

Living Landscapes

Increased to 18.4% of Group operating profit, establishing the segment as a key earnings pillar with momentum from acquisitions, organic growth, and exposure to higher-margin markets

Cash and Shareholder Returns

Strong free cash generation (118% FCF conversion)
Returned €19.7m to shareholders via buy back and dividends
Proposed 3% increase in total FY25 dividend

OUR OPERATIONS

AGRICULTURE

Sustainable Agronomy

Market-leading agronomy and distribution platform across the UK, Poland and Romania, combining research, digital tools and advice to improve farm performance.

Soil Nutrition

Market leader in Ireland and the UK, with a fast-growing Brazilian platform in advanced soil nutrition and biological solutions.

Animal Nutrition

The largest importer of feed grains into Ireland and Northern Ireland's leading feed manufacturer, integrated from port to farm.

LIVING LANDSCAPES

Sports

Largest dedicated field sales team serving the UK sports industry, supplying specialist products and advice to optimise turf health and performance.

Landscapes

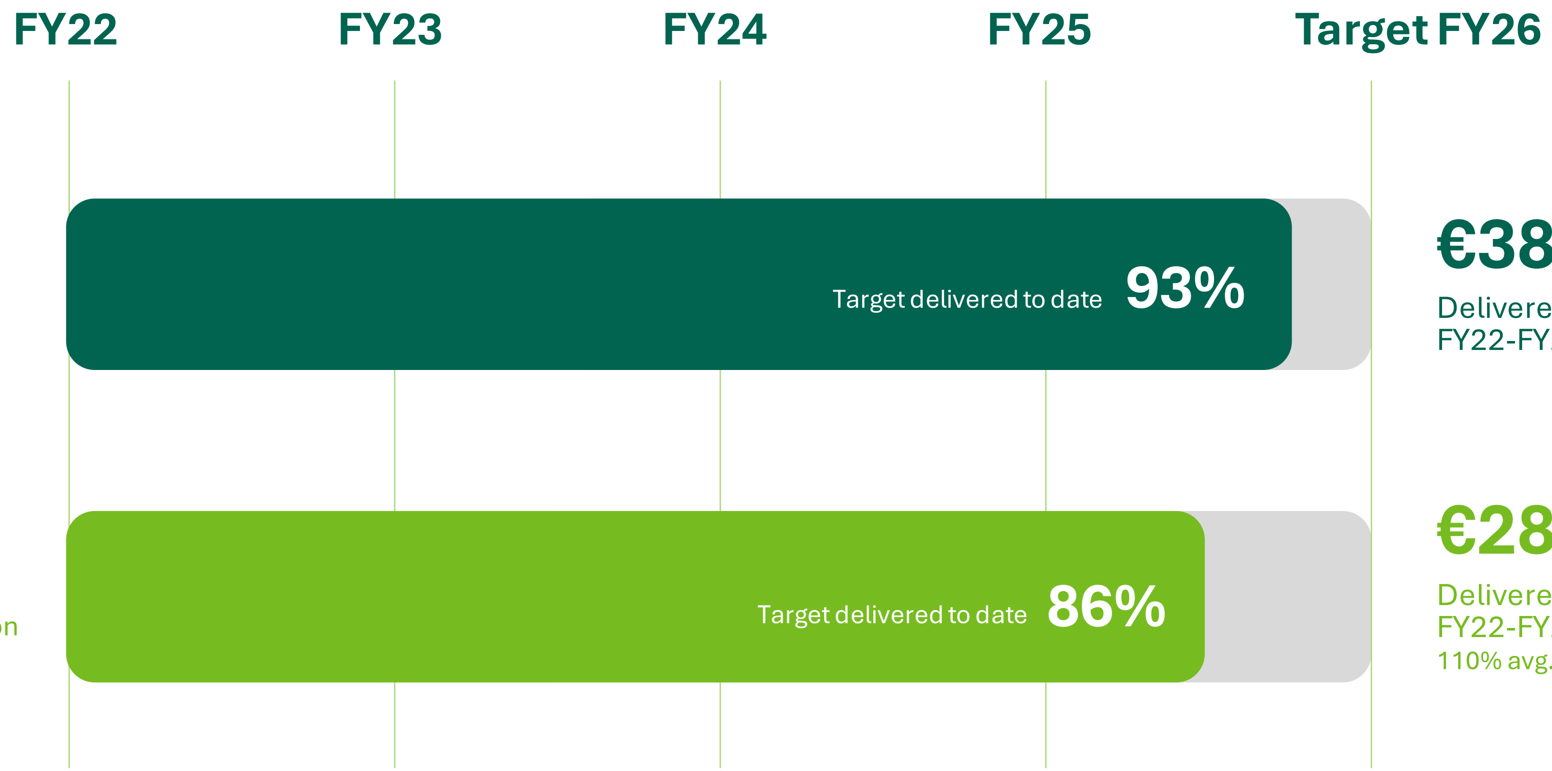
The UK's largest supplier of tree planting and green landscaping materials, protecting over 15 million trees each year.

Environmental

One of the UK and Ireland's largest ecological consultancies, with 175+ specialists delivering biodiversity net gain on major developments.

STRATEGIC AMBITION – On track to exceed CMD targets

Cumulative targets FY22 to FY26



€415m
Target FY22-FY26
Cumulative Group Operating Profit

€384m
Delivered FY22-FY25

€325m
Target FY22-FY26
>80% avg. cash conversion
Free Cash Flow

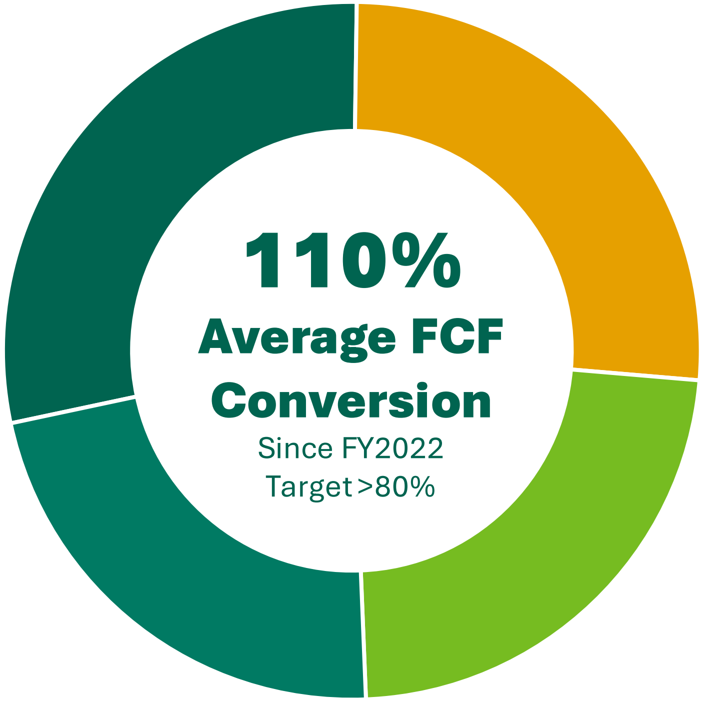
€280m
Delivered FY22-FY25
110% avg. cash conversion

FY22 - FY26 CAPITAL ALLOCATION FRAMEWORK

Disciplined approach to capital allocation, with prudent financial policies designed to balance growth and shareholder returns.

Since 2022 we have returned a total of €162.5 million to shareholders through share buy backs and dividends.

Our dividend yield remains attractive demonstrating the strong cash returns to shareholders.



€93.7m

Focused on diversification strategy

Completion of LATAM buy-out within Agriculture and scaling of Living Landscapes

€102.4m

Strategic capex

ERP implementation across Ireland and UK, ongoing investment in R&D capabilities and production capacity in Ireland and the UK, Continental Europe and Brazil.

€80m

Share buybacks

Delivered €80m since FY2022 in line with CMD commitment

€82.5m

Dividends

FY25 Total dividend increased to 17.30c per share

Returned to Shareholders

STRATEGIC FOCUS TO FY26

FY26

Optimise Agricultural Core

Financial discipline
Working capital and ROCE focus

Flex
Scale and adjust services to enhance returns

Invest in people
Grow team, retain key talent

Develop Living Landscapes Core

Grow LL
Exit FY26 with a 30% run rate of profit in Living Landscapes

Broaden portfolio
to include complementary products and services

Expand offering
into Western Europe and developing markets

Enhance Foundations

Product mix
Continue migrating to products that sustainably improve grower yields

Digital enablers
Building additional tools and capabilities, integration with Telus FMIS systems

Inform
ERP rollout in smaller UK/Ireland businesses and CE/LATAM to drive insights

SUMMARY

Strong Growth, Strategic Delivery

+12.8%

Earnings growth
Adjusted EPS of 54.21c; Group operating profit +10.1% to €99m

+39%

Diversification
Living Landscapes profit +39%, now 18.4% of Group earnings, with expansion across product and services portfolio

118%

Cash and returns
€19.7m returned to shareholders; €440m sustainability-linked facility secured to 2030

Organisation and capability
Strengthened Board and business leadership. Further investment in production and R&D capability to support future growth

What's ahead

Maintain our **disciplined approach** to capital allocation and driving shareholder returns

Likely to see a **lower capex** level in the medium term as ERP investment program commitment is lower and most specialist product capex investments conclude

Further investment in margin-accretive organic and M&A growth

Diversification supports **lower earnings volatility**

Complements our **organic growth** strategy

Q1 trading a solid foundation for FY26 performance

Setting new five-year **strategic ambition** during calendar 2026

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