



FULL YEAR 2026 RESULTS

# PARTNERSHIPS THAT DELIVER

SEPTEMBER 22, 2026

# Forward-looking Statements

This presentation contains forward-looking statements. These statements have been made by the Directors in good faith based on the information available to them up to the time of the preparation of this presentation.

Due to the inherent uncertainties, including both economic and business risk factors underlying such forward-looking information, actual results may differ materially from those expressed or implied by these forward-looking statements.

The Directors undertake no obligation to update any forward-looking statements contained in this presentation, whether as a result of new information, future events or otherwise.

# Resilient performance in challenging operating environment

**€100.7m**

**Group Operating Profit**

+1.8% growth  
(+2.8% constant currency)

**53.51c**

**Adjusted EPS**

In line with guidance  
(+0.4% constant currency)

**€43.3m**

**Free Cash Flow**

87.7% Conversion



## Balanced Performance

Growth in Latin America, Animal Nutrition and Living Landscapes balanced softer European agricultural markets



## Continued Strategic Progress

Living Landscapes continued to grow organically and through benefit of prior year acquisitions, further broadening the Group's earnings base



## Strong Financial Position

Cash generation and balance sheet strength provide flexibility to invest in the business and deliver returns to shareholders

# Portfolio breadth provided balance

Our diversification strategy has made significant progress over the past five years, in particular the establishment of a second core business, Living Landscapes.

The benefit of this strategy was highlighted in FY26 with a resilient performance against a myriad of global challenges.

EUROPEAN AGRICULTURE

Drought / cropping conditions

Farm economics

Input cost inflation / supply disruption

Sector consolidation / market exits



LATIN AMERICA

Expanding agricultural production

Volume growth

Speciality nutrition and biologicals

Brazil's corporate insolvency rate at record highs



LIVING LANDSCAPES

Supportive structural markets

Organic Growth

Acquisition Contribution



# AGRICULTURE

Sean Coyle  
CHIEF EXECUTIVE OFFICER



# Scale, Market Position, and Technical Capability

Benefit of portfolio helping to sustain year-on-year Group contribution from Agriculture.

Growth in Latin America and Animal Nutrition (wholly owned and JV contribution). Lower profitability in European Agriculture.

AGRICULTURE PERFORMANCE OVERVIEW

|                          | FY26<br>Revenue<br>€'m | FY26<br>Operating<br>Profit¹<br>€'m | FY26<br>Operating<br>Margin<br>% | FY25<br>Revenue<br>€'m | FY25<br>Operating<br>Profit<br>€'m | FY25<br>Operating<br>Margin<br>% |
|--------------------------|------------------------|-------------------------------------|----------------------------------|------------------------|------------------------------------|----------------------------------|
| Ireland / UK             | 1,215.1                | 41.6                                | 3.4%                             | 1,231.1                | 43.8                               | 3.6%                             |
| Continental Europe       | 561.8                  | 15.6                                | 2.8%                             | 563.1                  | 16.6                               | 3.0%                             |
| Latin America            | 142.3                  | 14.6                                | 10.2%                            | 128.5                  | 13.0                               | 10.1%                            |
| Total                    | 1,919.2                | 71.8                                | 3.7%                             | 1,922.7                | 73.4                               | 3.8%                             |
| Associates and JV PAT    |                        | 11.2                                |                                  |                        | 9.0                                |                                  |
| Agriculture Contribution |                        | 83.0                                |                                  |                        | 82.4                               |                                  |



SUSTAINABLE  
AGRONOMY

#1 player in UK  
c.35% market share  
260+ advisors

#2 player in RO  
c.15% market share

#3 player in PL  
c.12% market share

SOIL  
NUTRITION

#1 player in UK & IRE  
c.27% market share  
2m tonnes sold p.a.

Top 5 player in Brazil  
c.5% market share

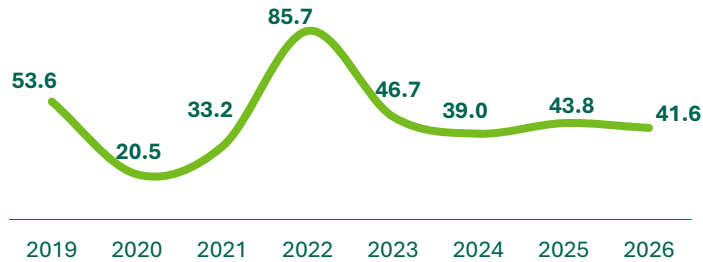
ANIMAL  
NUTRITION

#1 player in IOI  
c.50% market share

# Ireland and UK Trading Review



€41.6m  
Operating Profit FY26



## OPERATIONAL REVIEW

|                                           | FY26<br>€'m | FY25<br>€'m | Change on prior year |                                   |
|-------------------------------------------|-------------|-------------|----------------------|-----------------------------------|
|                                           |             |             | Change               | Constant<br>Currency <sup>3</sup> |
| Revenue                                   | 1,215.1     | 1,231.1     | (1.3%)               | 1.2%                              |
| Operating profit <sup>1</sup>             | 41.6        | 43.8        | (5.1%)               | (3.0%)                            |
| Operating margin <sup>1</sup>             | 3.4%        | 3.6%        | (20bps)              | (20bps)                           |
| Associates and joint venture <sup>2</sup> | 11.2        | 9.0         | 23.9%                | 25.7%                             |

<sup>1</sup>Before amortisation of non-ERP intangible assets and exceptional items

<sup>2</sup>Profit after interest and tax before exceptional items

<sup>3</sup>Excluding currency movements

## Sustainable Agronomy

- › Increased winter cropping base (+3% to 1.71 ha)
- › Dry spring/summer reduced crop development and crop protection demand
- › Farm economics influenced purchasing and mix, with subdued grain and oilseed prices not keeping pace with higher inputs costs globally

## Soil Nutrition

- › Good performance driven by effective procurement/inventory management
- › Supply maintained despite market disruption
- › Volumes behind PY across Ireland and UK, reflecting dry growing conditions and constrained farm economics

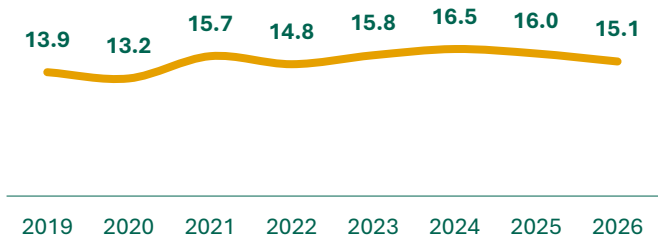
## Animal Nutrition

- › Strong performance across feed businesses
- › Associate/JV contribution +23.9%
- › Demand remaining strong. Higher supplementary feed demand as a result of prolonged dry weather

# Continental Europe Trading Review



€15.1m  
Operating Profit FY26



## OPERATIONAL REVIEW

|                                                      | FY26<br>€'m | FY25<br>€'m | Change on prior year |                                   |
|------------------------------------------------------|-------------|-------------|----------------------|-----------------------------------|
|                                                      |             |             | Change               | Constant<br>Currency <sup>2</sup> |
| Revenue                                              | 561.8       | 563.1       | (0.2%)               | 1.0%                              |
| Revenue (excl. crop marketing)                       | 411.1       | 409.2       | 0.5%                 | 2.1%                              |
| Operating profit <sup>1</sup>                        | 15.6        | 16.6        | (6.0%)               | (4.9%)                            |
| Operating profit <sup>1</sup> (excl. crop marketing) | 15.1        | 16.0        | (5.2%)               | (4.0%)                            |
| Operating margin <sup>1</sup>                        | 2.8%        | 3.0%        | (20bps)              | (20bps)                           |
| Operating margin <sup>1</sup> (excl. crop marketing) | 3.7%        | 3.9%        | (20bps)              | (20bps)                           |

<sup>1</sup>Before amortisation of non-ERP intangible assets and exceptional items  
<sup>2</sup>Excluding currency movements

## Poland

- › Stable cropping base (9.0m Ha)
- › Lower grain prices / elevated input costs
- › CPP volumes increased

## Romania

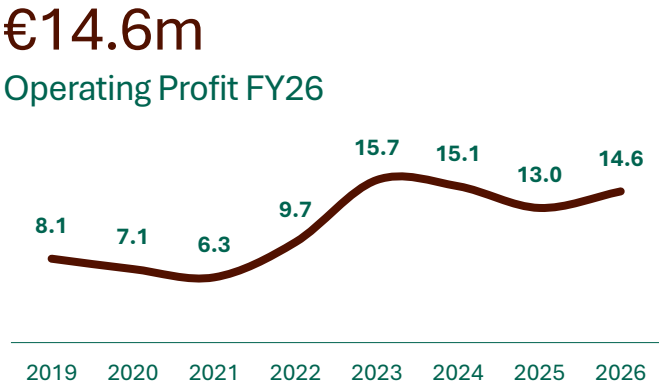
- › Planted area c.8.3m ha; winter planted area +6%
- › Volume growth in seed, crop protection and fertilizer
- › Farm economics remain constrained
- › Higher credit risk provisions
- › Evidence of increased financial pressure among market participants



Adjuvant products  
launched 2026



# Latin America Trading Review



## OPERATIONAL REVIEW

|                               | FY26<br>€'m | FY25<br>€'m | Change on prior year |                                   |
|-------------------------------|-------------|-------------|----------------------|-----------------------------------|
|                               |             |             | Change               | Constant<br>Currency <sup>2</sup> |
| Revenue                       | 142.3       | 128.5       | 10.7%                | 8.1%                              |
| Operating profit <sup>1</sup> | 14.6        | 13.0        | 12.5%                | 9.8%                              |
| Operating margin <sup>1</sup> | 10.3%       | 10.1%       | 20bps                | 20bps                             |

<sup>1</sup>Before amortisation of non-ERP intangible assets and exceptional items  
<sup>2</sup>Excluding currency movements

## Fortgreen & F1rst Agbiotech

- › Volume growth of 4.3% - Broad-based across portfolio, led by Controlled-Release Fertilisers, Adjuvants and Biologicals

## Market

- › Brazil’s soybean harvest c.180m tonnes (+5% YoY), expanding planted area supporting sector growth
- › Improving volume trends despite customer/farmer credit constraints and supply chain interruptions
- › Record level of sector bankruptcies

## FY26 Product Launches



# LIVING LANDSCAPES

TJ Kelly  
DIVISIONAL MANAGING DIRECTOR



# Comprehensive Solutions in a Fragmented Market

Our Living Landscapes segment offers future-ready products, services, and advice across the Sports, Landscapes, and Environmental sectors.

## SPORTS

**Seeds, irrigation systems, nutrition, and protection solutions**

**Line marking paint and equipment**

**Services tailored for parklands and recreation spaces**

## LANDSCAPES

**Professional grade landscaping materials and garden supplies**

**Ground materials, reinforcement systems, and related solutions**

**Sustainable drainage solutions**

**Wide selection of plants, trees, and shrubs**

## ENVIRONMENTAL

**Land management/development**

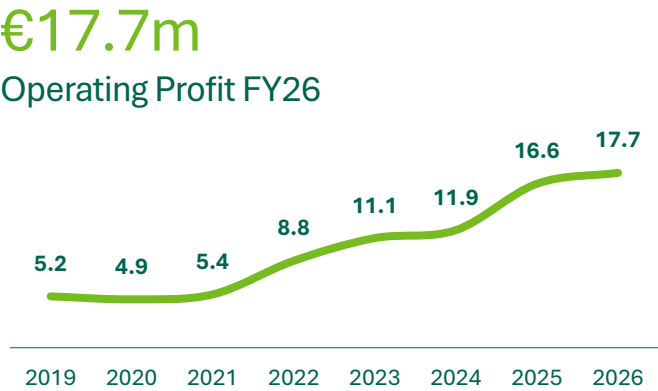
**Restoration/conservation services**

**Planning consultancy**

**Habitat management**

**Ecological assessments**

# Trading Review



## OPERATIONAL REVIEW

|                               | Change on prior year |             |        |                                   |
|-------------------------------|----------------------|-------------|--------|-----------------------------------|
|                               | FY26<br>€'m          | FY25<br>€'m | Change | Constant<br>Currency <sup>2</sup> |
| Revenue                       | 199.0                | 186.4       | 6.8%   | 9.8%                              |
| Operating profit <sup>1</sup> | 17.7                 | 16.6        | 7.1%   | 10.4%                             |
| Operating margin <sup>1</sup> | 8.9%                 | 8.9%        | - bps  | - bps                             |

<sup>1</sup>Before amortisation of non-ERP intangible assets and exceptional items  
<sup>2</sup>Excluding currency movements

## Sports

- › Organic growth
- › Linemark International acquired post year-end
- › Elixir integration
- › Broader international reach

## Landscapes

- › Shortened tree planting season in FY26
- › Market trends support future growth
- › Integrated customer proposition through Origin Green-tech with BHT and Groundtrax brands

## Environmental

- › Organic growth
- › Ecology acquisitions performing well
- › Lighthouse Development Consulting acquired post year-end
- › Common ERP/project-management platform in FY27

## Strategic progress

- › 200% growth in operating profit over 5-year strategy period through organic growth and M&A
- › Living Landscapes now represents c.20% of Group operating profit

# FINANCE REVIEW

Colm Purcell  
CHIEF FINANCIAL OFFICER



# Financial Summary FY26

|                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                       |                                                                                                                                                                                                                              |                                                                                                                                    |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|
| <div>REVENUE</div> <div>€2,118.2m</div> <div>FY25: €2,109.1m</div> <div>+0.4%</div> <div>(+2.3% on a constant currency basis)</div> <div>Driven by:</div> <div><div>-1.5%</div><div>volume reduction</div></div> <div><div>+3.1%</div><div>pricing impact</div></div> <div><div>+0.7%</div><div>acquisition contribution</div></div> | <div>OPERATING PROFIT</div> <div>€89.5m</div> <div>FY25: €90.0m</div> <div>-0.5%</div> <div>(+0.5% on a constant currency basis)</div> <div>-1.2%</div> <div>Agriculture businesses, on a constant currency basis</div> <div>+10.1%</div> <div>Living Landscapes, on a constant currency basis</div> | <div>ASSOCIATES AND JOINT VENTURE</div> <div>€11.2m</div> <div>FY25: €9.0m</div> <div>23.9%</div> <div>Growth in share of Profit After Tax</div> <div>Strong performance, reflecting consistent feed demand across core markets</div> | <div>OPERATING MARGIN</div> <div>4.2%</div> <div>FY25: 4.3%</div> <div>-10bps</div> <div>Principally due to reduction in Agriculture margin by 10bps to 3.7% (FY25: 3.8%). Living Landscape margin maintained at 8.9%.</div> | <div>ADJUSTED EPS</div> <div>53.51c</div> <div>FY25: 54.21c</div> <div>-1.3%</div> <div>(+0.4% on a constant currency basis)</div> |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|

# Cash Generation and Balance Sheet

Free Cash Flow

€43.3m

Conversion

87.7%

Net Debt

€77.8m

Net Debt/EBITDA

0.71x

RCF extended to 2031

€440m

FINANCIAL REVIEW

# Working Capital and ROCE

€26.4m

Working-capital outflow

## Drivers

- › Inventory positioning / supply-chain disruption
- › Higher commodity prices
- › CBAM preparation
- › €5.1m previously suspended supplier payment

10.9%

ROCE

- › Below 12–15% target range, reflecting higher average capital employed, principally Agriculture inventory.

# Five Years of Delivery

Operating profit ambition exceeded, supported by consistently strong cash conversion

## Cumulative Group Operating Profit FY22 – FY26



## Cumulative Free Cash Flow Generation FY22 – FY26



# Cash Deployment Overview

Cash generation has supported investment in the business while delivering meaningful shareholder returns

€324m

Cumulative free cash generation FY22 – FY26

Strong cash conversion and financial flexibility

RETURNED TO SHAREHOLDERS

€172m

- ✓ Dividends
- ✓ Buybacks

RETURNING VALUE

STRATEGIC CAPITAL INVESTMENT

€124m

- ✓ Capacity
- ✓ Capability
- ✓ R&D
- ✓ ERP

INVESTING IN THE PLATFORM

M&A

€99m

- ✓ Scale
- ✓ Capability
- ✓ Diversification

BROADENING THE GROUP

# STRATEGY UPDATE

Sean Coyle  
CHIEF EXECUTIVE OFFICER



STRATEGY UPDATE

# A Different Business Today

**Increasingly complex choices around land use, regulation and returns are driving demand for a broader range of solutions.**

**SCALE**  
Group Operating Profit

**>€100m**

**DIVERSIFICATION**  
Living Landscapes contribution  
to Group Operating Profit

**c.20%**

**GEOGRAPHY**  
Ireland/UK Agriculture a smaller, more  
consistent profit contributor, with CE,  
Latam and Living Landscapes providing  
greater portfolio balance



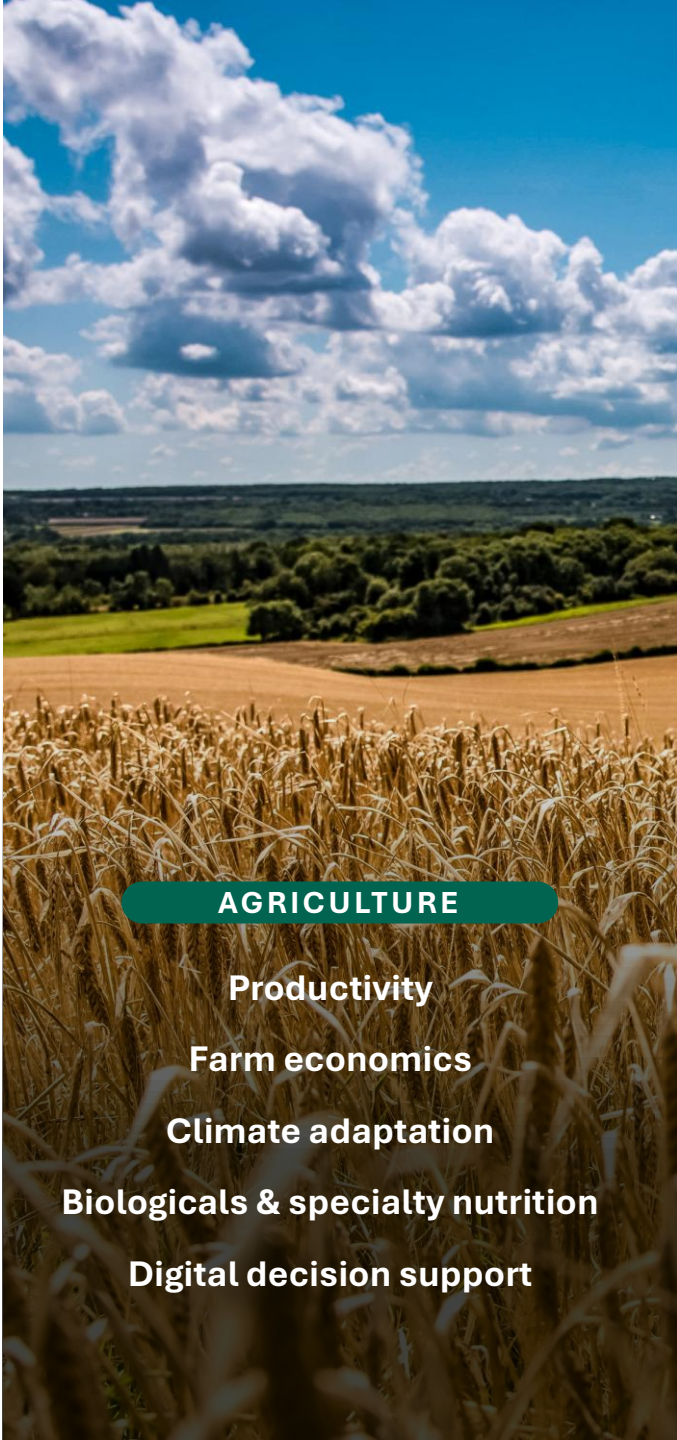
**WELL INVESTED CAPITAL BASE**  
New capability in Research + Digital +  
Biologicals + Nature Based Solutions



STRATEGY UPDATE

# Our Markets are Evolving

Increasing complexity is raising the value of specialist knowledge, products and services across land use.



## AGRICULTURE

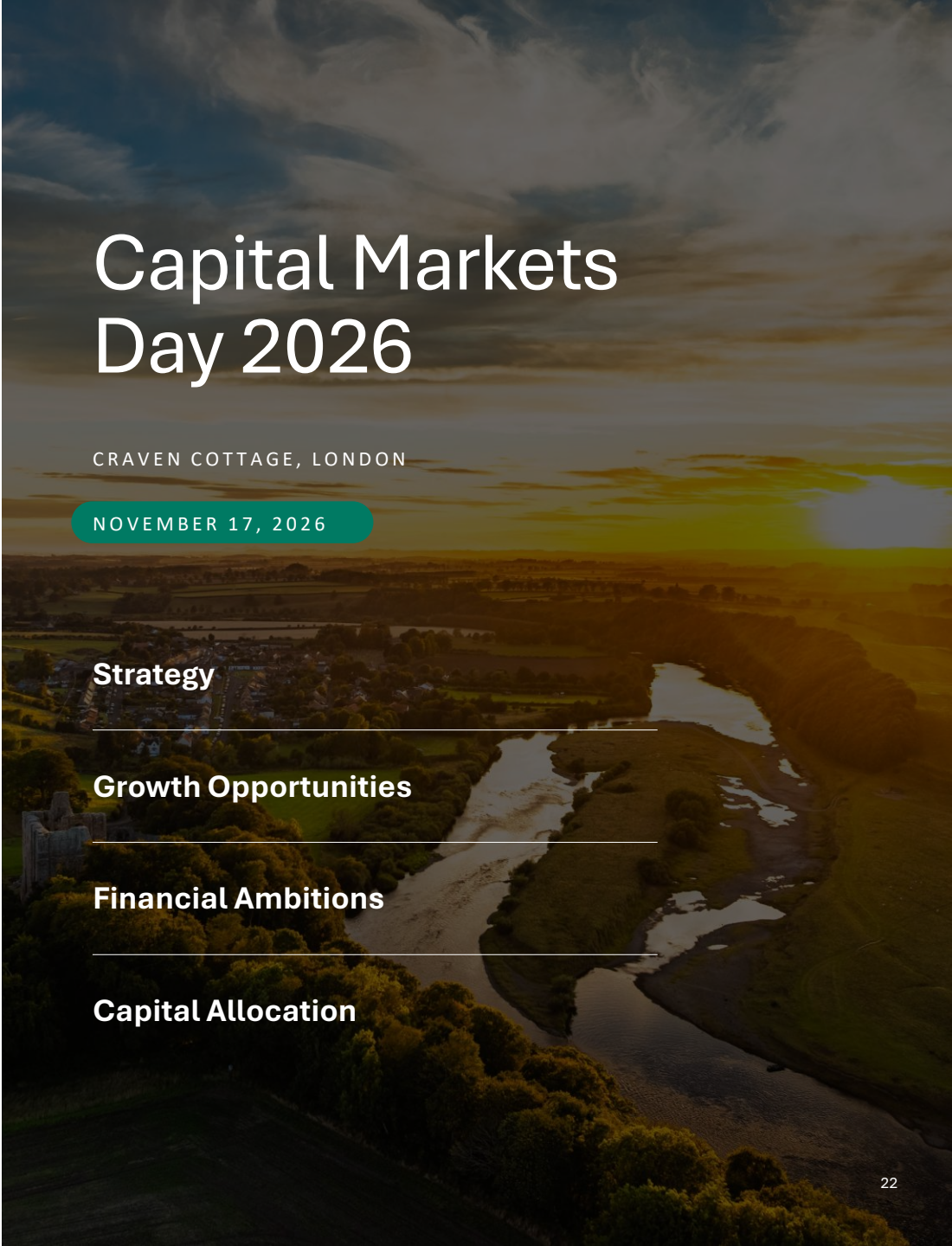
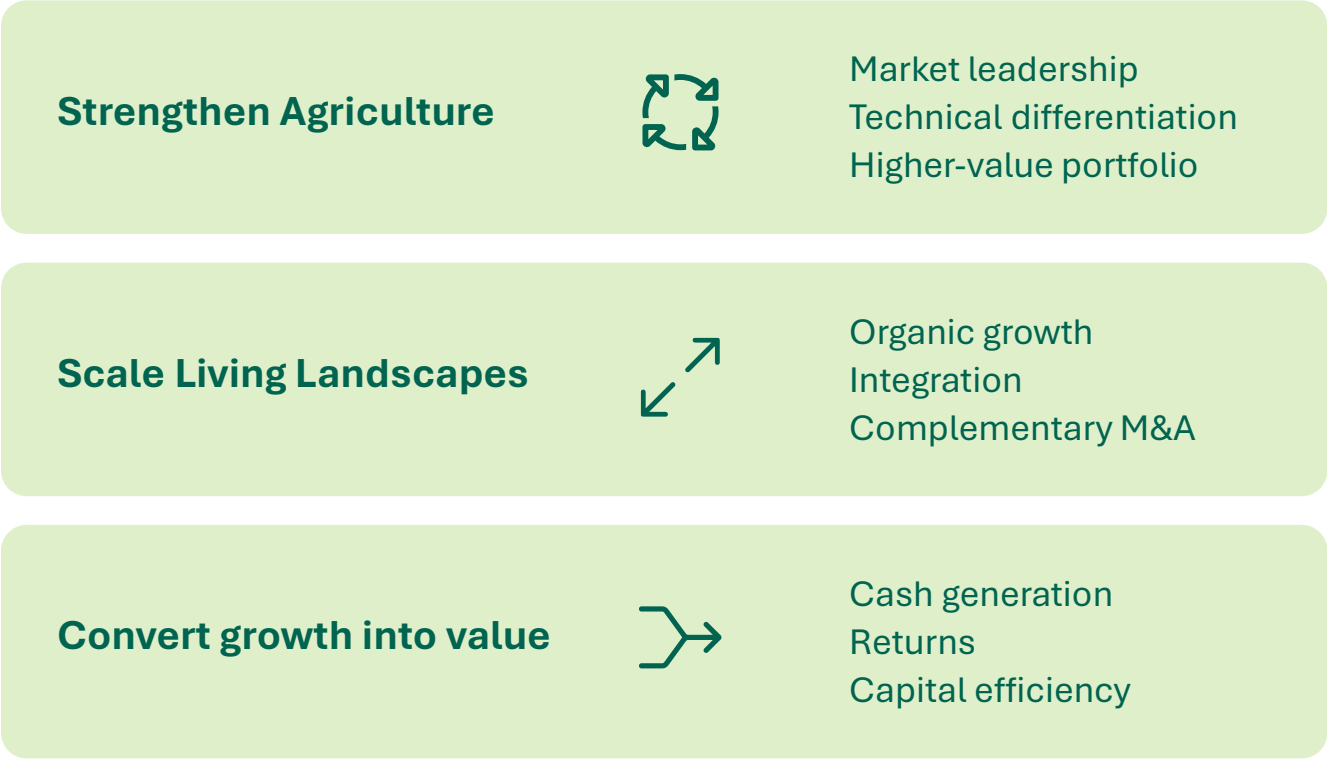
- Productivity
- Farm economics
- Climate adaptation
- Biologicals & specialty nutrition
- Digital decision support



## LAND USE

- Infrastructure investment
- Environmental regulation
- Biodiversity
- Urban greening
- Sports & recreation

# Positioned for the Next Phase

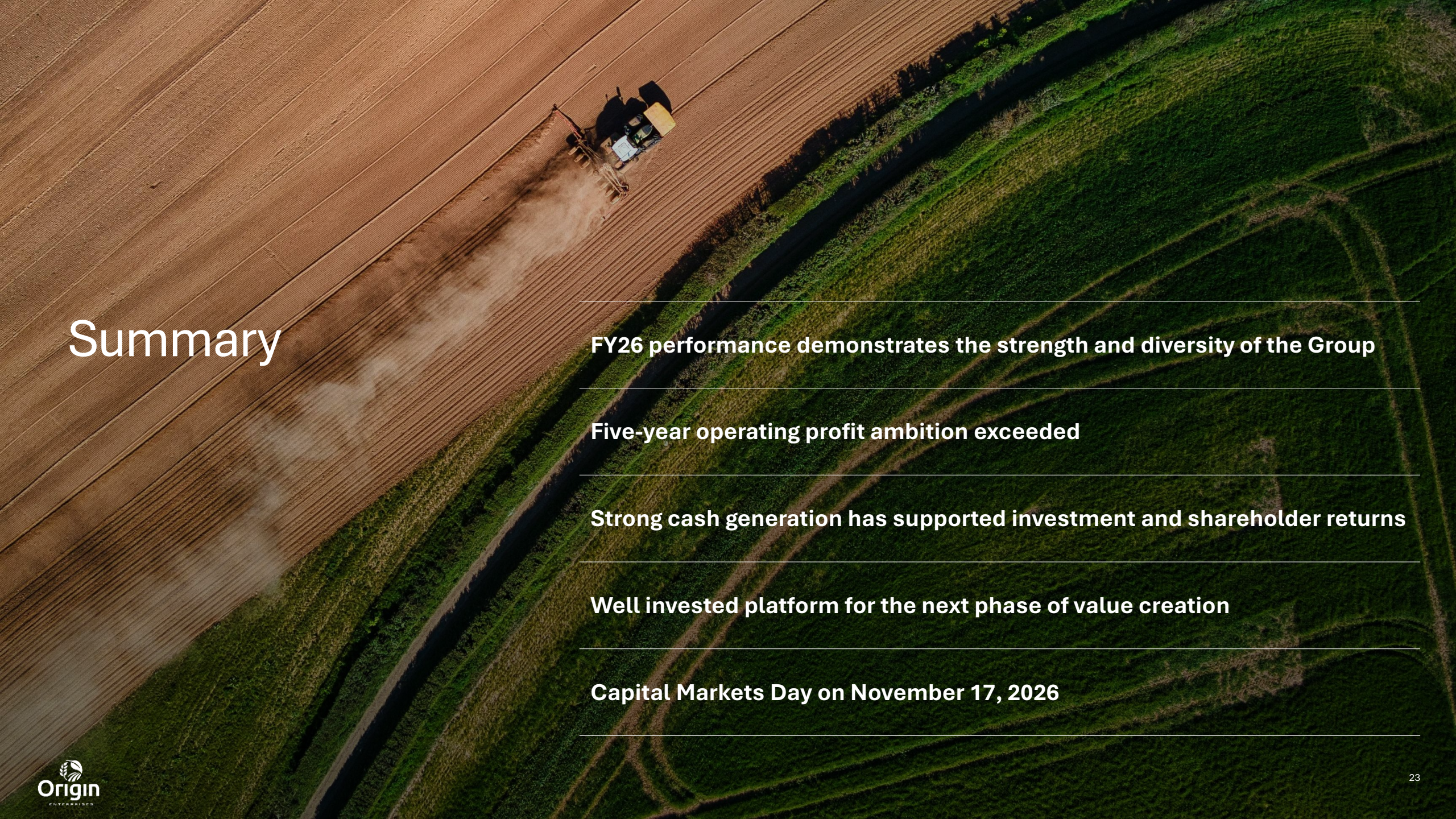


# Capital Markets Day 2026

CRAVEN COTTAGE, LONDON

NOVEMBER 17, 2026

- Strategy
- Growth Opportunities
- Financial Ambitions
- Capital Allocation



# Summary

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**FY26 performance demonstrates the strength and diversity of the Group**

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**Five-year operating profit ambition exceeded**

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**Strong cash generation has supported investment and shareholder returns**

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**Well invested platform for the next phase of value creation**

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**Capital Markets Day on November 17, 2026**

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[originenterprises.com](http://originenterprises.com)

# APPENDIX

Preliminary Results FY26



# Summary Income Statement FY26

|                                                        | FY26<br>€'m    | FY25<br>€'m    | Change        |
|--------------------------------------------------------|----------------|----------------|---------------|
| <b>Group revenue</b>                                   | <b>2,118.2</b> | <b>2,109.1</b> | <b>9.1</b>    |
| <b>Operating profit</b>                                |                |                |               |
| Agriculture                                            | 71.8           | 73.4           | (1.6)         |
| Living Landscapes                                      | 17.7           | 16.6           | 1.1           |
| <b>Operating profit</b>                                | <b>89.5</b>    | <b>90.0</b>    | <b>(0.5)</b>  |
| Associate and joint venture                            | 11.2           | 9.0            | 2.2           |
| <b>Total group operating profit</b>                    | <b>100.7</b>   | <b>99.0</b>    | <b>1.7</b>    |
| Amortisation of non-ERP intangible assets, net of tax  | (9.1)          | (9.9)          | 0.8           |
| Finance costs, net                                     | (22.6)         | (20.0)         | (2.6)         |
| <b>Profit before tax</b>                               | <b>69.0</b>    | <b>69.1</b>    | <b>(0.1)</b>  |
| Taxation                                               | (17.6)         | (18.5)         | 0.9           |
| <b>Profit for the financial year – pre-exceptional</b> | <b>51.4</b>    | <b>50.6</b>    | <b>0.8</b>    |
| Exceptional items, net of tax                          | (4.5)          | 2.1            | (6.6)         |
| <b>Profit for the year</b>                             | <b>46.9</b>    | <b>52.7</b>    | <b>(5.8)</b>  |
| <b>Adjusted diluted EPS cent per share</b>             | <b>53.51</b>   | <b>54.21</b>   | <b>(0.70)</b> |

# Summary Cash Flow FY26

|                                                    | FY26<br>€'m   | FY25<br>€'m   |
|----------------------------------------------------|---------------|---------------|
| <b>Cash flow from operating activities</b>         | <b>123.3</b>  | <b>121.4</b>  |
| Change in working capital                          | (26.4)        | (17.8)        |
| Interest and tax                                   | (34.5)        | (27.2)        |
| <b>Cash flow from ongoing operating activities</b> | <b>62.4</b>   | <b>76.4</b>   |
| Exceptional and once off items                     | (6.7)         | (4.3)         |
| <b>Net cash flows from operating activities</b>    | <b>55.7</b>   | <b>72.1</b>   |
| Dividends received                                 | 10.7          | 12.6          |
| Capital expenditure                                | (29.4)        | (29.5)        |
| Proceeds from sale of plant and equipment          | 2.2           | 2.8           |
| Acquisition expenditure                            | (6.5)         | (17.8)        |
| Put option                                         | (0.4)         | -             |
| Share buyback                                      | -             | (1.9)         |
| Dividend paid                                      | (18.6)        | (17.8)        |
| Lease payments                                     | (19.6)        | (18.0)        |
| Proceeds received from non-controlling interests   | 0.9           | -             |
| Other                                              | (0.4)         | (0.6)         |
| <b>(Decrease)/Increase in cash</b>                 | <b>(5.4)</b>  | <b>1.9</b>    |
| Opening net debt                                   | (70.8)        | (71.7)        |
| Translation                                        | (1.6)         | (1.0)         |
| <b>Closing net debt</b>                            | <b>(77.8)</b> | <b>(70.8)</b> |